

2006

Business Rankings Annual

**Lists of Companies, Products, Services, and Activities
Compiled from a Variety of Published Sources.**

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10. Lowe's Companies Inc., \$36,464

Source: *DSN Retailing Today*, Annual Industry Report Top 150, June 13, 2005, p. 57+.

★4152★

LEADING INFORMATION TECHNOLOGY INNOVATORS IN THE GENERAL MERCHANDISE RETAILING INDUSTRY, 2004

Ranked by: Revenue, in millions of dollars. **Remarks:** Companies must have at least \$1 billion in annual revenues, and they are judged on technological, procedural, and organizational innovation to make the *InformationWeek 500*. Also notes income.

Number listed: 22

1. Wal-Mart Stores Inc., with \$256,329 million
2. The Kroger Co., \$53,791
3. Safeway Inc., \$35,552
4. Albertson's Inc., \$35,436
5. Walgreen Co., \$32,505
6. SuperValu Inc., \$19,160
7. Food Lion LLC, \$10,651
8. Saks Inc., \$6,055
9. Amazon.com Inc., \$5,264
10. Giant Eagle Inc., \$4,739

Source: *InformationWeek*, InformationWeek 500 (annual), September 20, 2004, p. 132.

★4153★

MOST ADMIRED U.S. GENERAL MERCHANDISERS, 2004

Ranked by: Score, on a scale of 10, based on a survey of executives, directors, and securities analysts of companies within their own industry on eight criteria: innovation, financial soundness, employee talent, use of corporate assets, long-term investment value, social responsibility, quality of management, and quality of products/services. **Remarks:** Also notes rank for previous year. **Number listed:** 10

1. Wal-Mart Stores Inc., with 7.86 points
2. Kohl's Corp., 6.71
3. Sears, Roebuck & Co., 6.67
4. J. C. Penney Co., Inc., 6.54
5. Federated Department Stores Inc., 6.48
6. Target Corp., 6.47
7. Dollar General Corp., 6.14
8. May Department Stores Co., 5.47
9. Dillard's Inc., 4.55
10. Kmart Corp., 4.22

Source: *Fortune*, America's Most Admired Companies (annual), March 7, 2005, p. 88.

★4154★

MOST AGILE RETAILERS/WHOLESALEERS, 2004

Ranked by: Score based on agility--the ability to anticipate change and implement processes--in information technology and operations. **Remarks:** Specific scores not provided; companies are listed alphabetically, not ranked. Also notes headquarters, website, key personnel, revenue, number of employees, and comments. **Number listed:** 6

1. 7-Eleven Inc.
2. Chico's Retail Services Inc.
3. Lands' End Inc.
4. Staples Inc.
5. Toshiba America Business Solutions Inc.
6. W. W. Grainger Inc.

Source: *CIO Magazine*, The Agile 100 (annual), <http://www.cio.com>, August 15, 2004.

★4155★

MOST PROFITABLE MULTILINE RETAILERS, 2004

Ranked by: Profits, in millions of dollars. **Remarks:** Also notes ticker symbol, revenue, fourth-quarter figures, percent

change, margins, return on common equity, price-earnings ratio, and earnings per share. Ranking is available online only, not in print. **Number listed:** 19

1. Target Corp., with \$1,825 million
2. Kmart Holding Corp., \$1,077
3. Federated Department Stores Inc., \$709
4. Kohl's Corp., \$660.2
5. May Department Stores Co., \$610
6. J. C. Penney Co., Inc., \$592
7. Nordstrom Inc., \$357.8
8. Sears, Roebuck & Co., \$350
9. Dollar General Corp., \$313.1
10. Family Dollar Stores Inc., \$253.6

Source: *BusinessWeek*, Corporate Scoreboard (annual), <http://www.businessweek.com>, February 28, 2005.

★4156★

MOST PROFITABLE RETAIL DISTRIBUTORS, 2004

Ranked by: Profits, in millions of dollars. **Remarks:** Also notes ticker symbol, revenue, fourth-quarter figures, percent change, margins, return on common equity, price-earnings ratio, and earnings per share. Ranking is available online only, not in print. **Number listed:** 2

1. Handleman Co., with \$34.9 million
2. The Andersons Inc., \$19.1

Source: *BusinessWeek*, Corporate Scoreboard (annual), <http://www.businessweek.com>, February 28, 2005.

★4157★

RETAILERS WITH THE FASTEST-GROWING MARKET CAPITALIZATION, 2003-2004

Ranked by: Annual growth in market capitalization, in percent. **Remarks:** Also notes headquarters, market capitalization and comments. **Number listed:** 10

1. Kmart Holding Corp., with 312.7%
2. American Eagle Outfitters Inc., 199%
3. Urban Outfitters Inc., 150.1%
4. Gottschalks Inc., 144.7%
5. Wilsons, The Leather Experts, 119%
6. Stein Mart Inc., 111.5%
7. Barneys New York, 90%
8. Syms Corp., 75.8%
9. Abercrombie & Fitch Co., 72.1%
10. Jos. A. Bank Clothiers Inc., 68%

Source: *DNR*, February 14, 2005, p. 160.

★4158★

STATES WITH THE MOST RETAIL SPACE, 2003

Ranked by: Gross leasable area, in millions of square feet. **Number listed:** 10

1. California, with 735.7 million sq.ft.
2. Florida, 469.1
3. Texas, 395.8
4. Illinois, 274.6
5. Ohio, 262.6
6. Pennsylvania, 262.2
7. New York, 261
8. Georgia, 199.1
9. North Carolina, 194.1
10. New Jersey, 184.8

Source: *National Real Estate Investor*, July, 2004, p. 4

★4159★

TOP BROADLINE RETAILERS BY FIVE-YEAR RETURN, 1999-2004

Ranked by: Five-year average return, in percent. **Remarks:** Also notes one-, three-, and 10-year average returns, and plus/deficit relative to industry for each measurement. **Number listed:** 11

1. J. C. Penney Co., Inc., with 19.4%